



OCONUS

Supporting the Warfighter Overseas



OCONUS Current Events & Topics

- Navy Logistics Synchronization Conference Taskers
- SOUTHCOM
- Navy MLL
- Air Drop Program from Qatar to Afghanistan
- Anham Implementation
- NDN Transition
- NAMSA
- Manda Bay
- Libya (Operations Odyssey Dawn and Unified Protector)
- Japan Earthquake Support (Operation Tomodachi)
- OCONUS Core Catalog Effort
- Joint Telecons
- Supply Chain Fitness Reports
- Every Meal is as Important as a Holiday Meal



M-I-C... K-E-Y... M-O-U-S-E

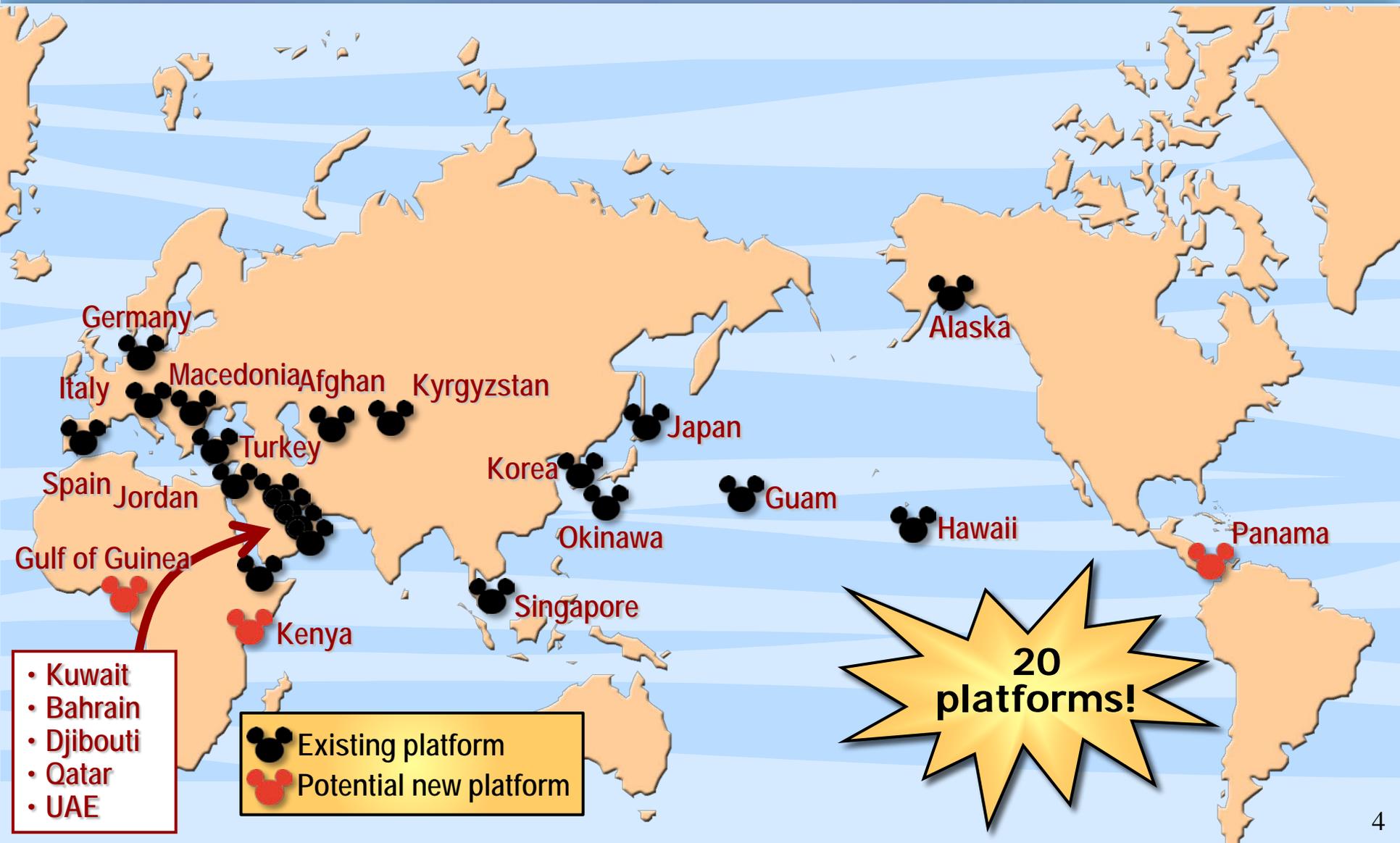
- M-I-C... "C" is for "see" what we are doing and what we have done
- K-E-Y... "Y" is for "why" we do what we do
- M-O-U-S-E...





Prime Vendor OCONUS

We're located where our customers are!



- Kuwait
- Bahrain
- Djibouti
- Qatar
- UAE

Existing platform
Potential new platform

**20
platforms!**



Navy Logistics Synchronization Conference Taskers

- M-I-See... (example)
 - Taskers are addressed through the new CONUS Navy solicitation pending release to industry
 - DLA Troop Support held a pre-solicitation conference, gathered industry input, and incorporated Navy needs
 - Ensured continued synchronization of current tasks with future short and long term support needs
- K-E-Why...
 - To ensure everyone is working toward the same goals, keeping focused on important issues, and openly and honestly discussing priorities and progress



SOUTHCOM

- M-I-See...
 - Solicited to stand up a first time Prime Vendor contract for support of Navy ships in Panama and 3 additional SOUTHCOM ports
 - Evaluation of offer(s) received is underway
- K-E-Why...
 - Provide Navy ship customers with MLL compliant subsistence items they are accustomed to, including quality, approved source and reasonably priced products when transiting waters of Central and South America



Navy Master Load List (MLL)

- M-I-See...
 - Support MLL by providing intense coordination and communication between Customer and Supplier Operations and SPVs to maintain and monitor MLL compliancy (i.e., Aug 2011 MLL contains 787 items with 87 additions and 41 deletions)
 - MLL is required and maintained at 7 OCONUS locations with item requirements identified by ship platform
- K-E-Why...
 - For standardization, requirements planning and cost reductions



Air Drop Program

Qatar to Afghanistan

- M-I-See...
 - Air drops began Dec 2008 from Qatar with 11 operational ration product lines stored in approximately 150 pallet positions
 - Expanded to current support of 54 operational ration product lines with 2700+ pallet positions
 - DLA Troop Support began delivery of triwalled frozen and chill triwall Subsistence Prime Vendor products Apr 2011 in support of the air drop mission
 - Forward positioning of operational rations has supported contingency and humanitarian operations
- K-E-Why...
 - To provide access to remote locations not accessible by ground or landing aircraft



Anham Implementation

- M-I-See...
 - Iraq contract awarded Apr 2010 to company without DLA Subsistence Prime Vendor experience resulting in successful ramp-up to full performance in 4.5 months
 - DLA Troop Support provided on-the-ground Support in Kuwait
 - DLA Troop Support hosts continual weekly conference calls to work all customer issues
- K-E-Why...
 - To facilitate communication, between prime vendor, customer, and DLA, ensuring clear instruction, satisfactory customer support, problem solving and information sharing



NDN Transition

- M-I-See...
 - Transitioning from Pakgloc route via Pakistan to the NDN
 - Expected to have complete transition to NDN by 1 Aug 2011
- K-E-Why...
 - Political issues forcing us out of Pakistan, we worked quickly to establish another route to continue steady, reliable, timely food service in Afghanistan



NATO Maintenance & Supply Agency (NAMSA)

- M-I-See...
 - Support began to NAMSA (NATO Forces) based in Kandahar, Afghanistan Mar 2011
 - We support 4 NAMSA DFACs out of 2 NAMSA contractor warehouses
 - Provided over \$10M worth of provisions in support of NAMSA in less than 60 days
- K-E-Why...
 - So US Warfighters could eat recognized American brands vs. a total European menu



Manda Bay

- M-I-See...
 - Provide steady prime vendor subsistence support to troops stationed at Camp Simba in Manda Bay, Kenya
 - Prime vendor product moves via SDDC, door to port delivery, from Dubai to port of Mombasa from where Navy Line Haul Provider moves the product to Camp Simba, Manda Bay
- K-E-Why...
 - Availability of MIL-Air asset previously moving subsistence from prime vendor platform in Djibouti to Manda Bay was significantly reduced when AFRICOM came into existence... DLA Troop Support needed a more permanent and consistent means of support



Libya

Operations Odyssey Dawn & Unified Protector

- M-I-See...
 - Executing a substantial customer facing effort to verify the scope of operations, involved services and units deployed
- K-E-Why...
 - Proves the capabilities of the Subsistence Prime Vendor Program -- met requirements for which the average demands initially doubled to 7k cases weekly, peaking at 15k cases weekly



Japan Earthquake Support Operation Tomodachi

- M-I-See...
 - Maintained relief operations support amid obstacles and damaged infrastructure
 - Daily comprehensive teleconferences held and customer support was sustained
 - Subsistence prime vendor processed and delivered orders... inventories and stock levels adjusted to support surge and emergency requirements
- K-E-Why...
 - Maintain oversight and support to customers in the aftermath of a powerful earthquake measuring an 8.9 magnitude on 11 Mar 2011



OCONUS Core Catalog Effort

- M-I-See...
 - Joint effort to leverage common items among the Services
- K-E-Why...
 - Reduced costs, greater ability to plan requirements and meet all area requirements





Joint Telecons

- M-I-See...
 - We've taken the initiative to facilitate and host approximately 175 joint telecons over the past 12 months covering 6 OCONUS regions
- K-E-Why...
 - For real time problem solving and open discussions focused on transparency and improving customer support



Supply Chain Fitness Reports

- M-I-See...
 - Developed with desire to speed and improve the flow of information in order to be more proactive and improve customer support and contract oversight
- K-E-Why...
 - Unfortunately and in many cases, the sum of many of the individual contractually required reports resulted in Troop Support basically getting... well... a lot of data



Every Meal is as Important as a Holiday Meal

- M-I-See...
 - Ensure complete and routine customer support for DFACs, exercises, field feeding, air drops, and more
 - We ensure requested item variety, quality products, and reduced NISs
- K-E-Why...
 - Our troops deployed overseas make sacrifices for our country EVERYDAY! Fighting for our freedom and missing family, friends, and the comforts of home. We strive to give these soldiers top quality meals, not only on Thanksgiving, Christmas, etc.... but every day!

DEFENSE LOGISTICS AGENCY

AMERICA'S COMBAT LOGISTICS SUPPORT AGENCY





OCONUS Core Catalog



Establishment of Common Food Catalog for all Services

- Team members
- Total 84 catalogs
 - 5 major catalogs
- Phase 1 completed Jul 2011
 - 1 Aug 2011 meeting to complete discussions
- Phase 2
 - Merge of 79 catalogs for Delta (unique items)
 - Separate mini catalogs per region



Challenges

- Different menus, different items
- Beverages... equipment issues
- Ice cream... types and flavors
- Snapshot of results



Going Forward

- New LSNs assigned to Core Item Catalog
- Primary generic numbers
- MPAs and NAPAs will become acceptable replacements
- Matching generic LSNs to each prime vendor catalog



Solutions

- Universal Recipe Cards?
- Common set of Rules?
- Education of benefits and support to end user
- **Teamwork at its best!**

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