



DEFENSE LOGISTICS AGENCY

AMERICA'S COMBAT LOGISTICS SUPPORT AGENCY



Garrison Feeding CONUS

WARFIGHTER SUPPORT

STEWARDSHIP EXCELLENCE

WORKFORCE DEVELOPMENT



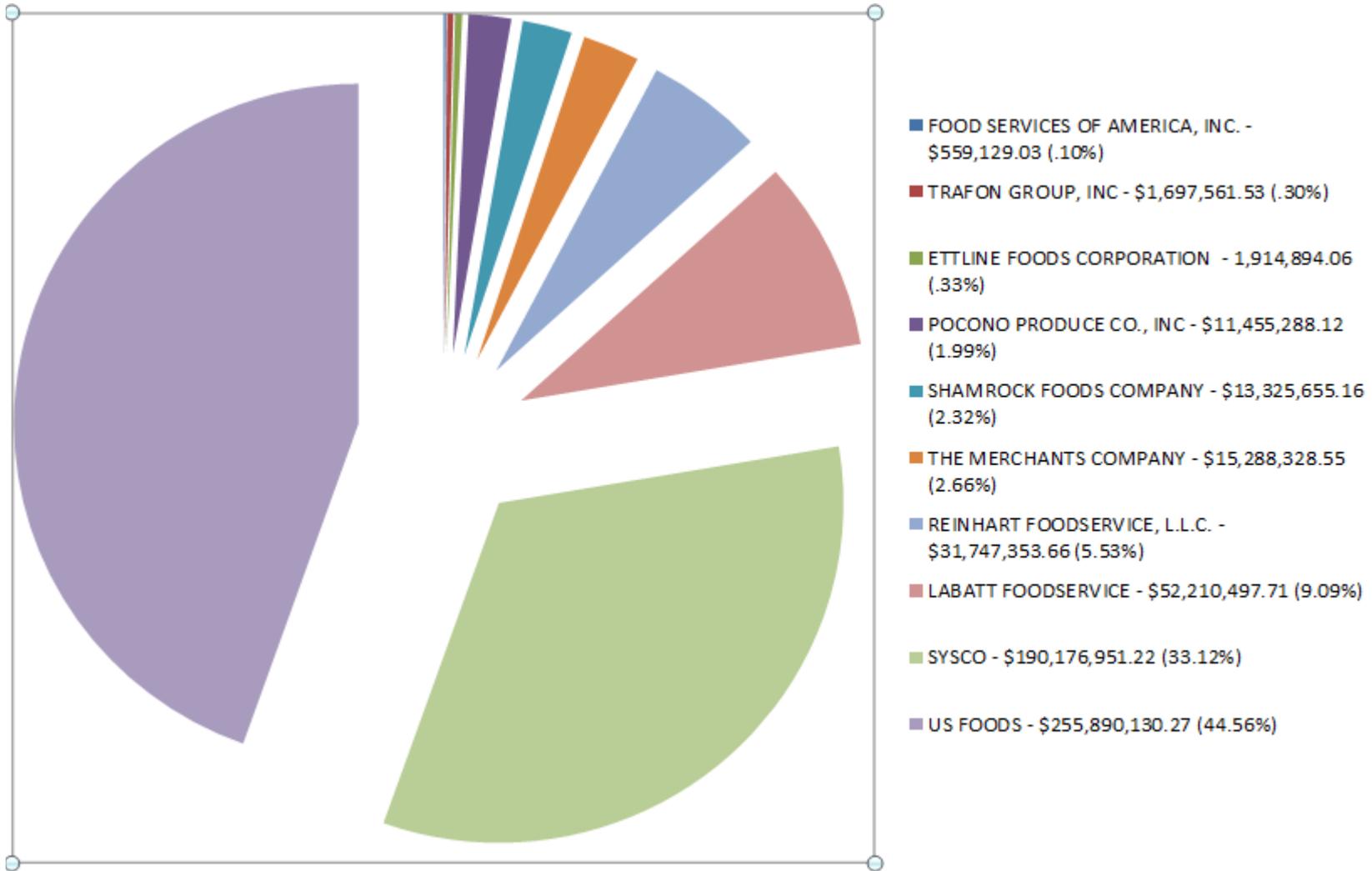
Subsistence Prime Vendor

CONUS Program

- 41 contracts
 - Sysco (17 contracts)
 - US Foodservice (10 contracts)
- 3rd generation contracts in place
- Supports Service Dining Facilities (DFACs), Ships, Job Corps, Coast Guard, and other non-DoD Activities
- \$540M annual estimate



Subsistence Prime Vendor Annual Sales Breakout





Current Issues

Customer Initiatives:

- Navy Master Load List (MLL)
- USMC Regional Garrison Food Service Contracts for East and West Coast
- Army Soldier Fueling Initiative
- Air Force Food Transformation

Growing our Customer Base:

- New Flocks
- Social Media



CONUS Enhanced Customer Support

More than 55" of snow fell on Chicago this winter.



Oklahoma's 2nd storm produced over 2 feet of snow.



Record snowfalls fell up and down the east coast.



Devastating California Wildfires and Colorado Pinon Canyon Fire



In April, Tornadoes touched down throughout the country. 239 deaths were reported in Alabama alone.



Century high flood levels along Mississippi River .



Haiti is still recovering from the 2010, 7.0 magnitude earthquake.



Current Issues

– Next Generation of Solicitations:

- Contract Type: Lowest Price Technically Acceptable (LPTA)
- Tradeoff
- Fixed Price Model
- Performance Based Logistics Contracts

– New Contracting Initiatives:

- Fuel Adjustments/Surcharge
- Alternate Delivery Schedules
- Increase the use of Contractor Branded Products
- Increase Small and Minority Owned Business Participation
- Establish a New Prime Vendor Platform in Guantanamo Bay (GTMO)
- Reverse Auction

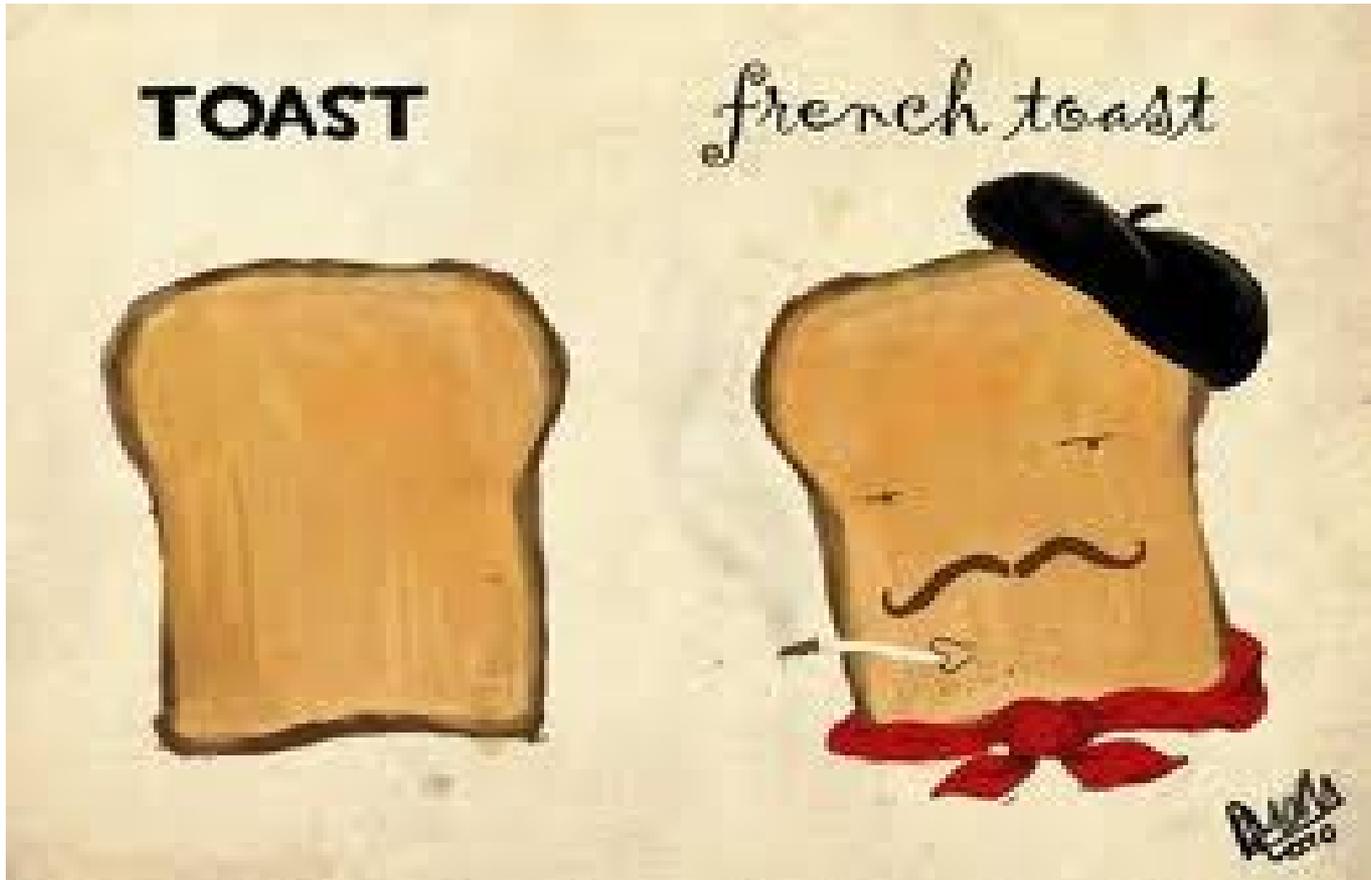


Future Issues

- **Food Safety Modernization Act**
- **Global Trade Item Number (GTIN)**
- **Parched Earth**
- **What will the future model of Prime Vendor look like?**



Questions?



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